

A large industrial building with a white upper section and a dark blue lower section. The building is situated behind a grassy field and a body of water with reeds. The sky is blue with some clouds.

**Keller  
& Kalmbach**





# Keller & Kalmbach

Dear Reader,

It is time that you get to know Keller & Kalmbach!

Founded in 1878 in Munich, Keller & Kalmbach is today one of the top addresses for fasteners and fixing technology in Europe. When my grandfather took over the company in 1908, it was a wholesaler of screws and ironmongery for smiths and locksmiths. Even today, the metalworking trade represents an important group of customers.

After the war, my father concentrated on expanding the business into the industrial sector, focusing particularly on the automobile industry and mechanical engineering areas. In the last 40 years, under my management, the business has gained in strength by expanding with subsidiaries in Southern Germany for the trade sector. With its aquisition of Widex in 2001, Keller & Kalmbach was able to establish itself in the industry sector in West and North Germany and even become a market leader in the railway industry. With the development of innovative logistics concepts, Keller & Kalmbach has been trend-setting for the last 30 years. In recent years, it has focused on establishing an international presence. Keller & Kalmbach is currently represented by 10 branches in China and throughout Eastern Europe.

Keller & Kalmbach has been a byword for reliability and quality since 1878. We enable our customers to be more successful with customized solutions. We act responsibly towards employees, suppliers and the environment. And we enjoy our work! This is therefore our philosophy: fit. fair. friendly.

We would be delighted to be able to welcome you as one of our satisfied customers.

Dr. Florian Seidl







In 1878, Keller & Kalmbach was founded in Munich as a wholesaler for screws and supplies for smiths and is now among the leading wholesalers for joining elements and fasteners, tools, hoists, personal protection equipment and works equipment. The group includes numerous branches in Germany and abroad.

#### Numbers, dates and facts

- Turnover Euro 333 million
- 900 employees
- 20,000 customers
- 20 locations (some with sales outlets)

#### Business sectors

- Manufacturing industry
- Rail industry
- Automotive
- Trade

#### Broad product range

- 100,000 inventory items in the core product range
- 30,000 special parts and drawing parts
- 900,000 industrial parts

#### Core competence C-parts management

- Innovative and customized procurement, inventory and supply systems
- More than 30 years experience
- 2,000 completed projects
- 2,200,000 bin fillings a year
- Up to 80% cost reduction
- Integration of special parts and drawing parts, as well as industrial parts
- Innovative eBusiness solutions

#### Centre of Distribution Hilpoltstein

The logistic centre in Hilpoltstein, close to Nürnberg, was opened in 2009. The warehousing and distribution centre, with its highly dynamic divisions and record numbers of receipts and issues, is among the most modern in the business sector.

- Investment Euro 22 million
- Total area 44,000 m<sup>2</sup>
- Grade of service 99%
- 24-hour delivery for orders received by 3 p.m.
- 300,000 storage slots in the automatic small parts storage
- 72,000 storage slots in the fully automatic high rack pallet storage
- Extendable storage and service capacity in a modular fashion

#### Certifications

- DIN EN ISO 9001:2015
- VDA 6.2
- DVS EN 15048
- EMAS
- Bavarian Quality Prize 2001 and 2010
- IRIS
- A-list supplier to renowned companies such as Audi, AGCO-Fendt, Siemens, Krones, VW, ZF etc.





# Product range

## Fasteners

Screws, nuts, bolts, washers, pins, split pins, graded ranges, caps, feather keys, split washers, blind rivets, threaded rods, wood connectors and other small parts.

## Fixing technology

Dowels, anchors, heavy-duty fasteners, chemical fasteners, special fasteners, hollow fasteners, adhesives, wood fasteners, hooks, clips, nails, angles, perforated plates, joint hangers etc.

## Hand tools

Assembly tools, drilling and machining systems, grinding and isolation technology, soldering and welding technology, metrology, construction tools, clamping systems, compressed air tools, tools for sanitary applications, heating, electrical etc.

## Chemical-technical products

Maintenance products, chemicals used in construction, paints and paint removers, adhesives and sealants, adhesive tapes, corrosion protection, coolant-lubricants, oils, greases and lubricants, PU foams, cleaners etc.





## Product range

### Power tools

Electrical tools for drilling, dividing, screwing, grinding, cutting, welding, sawing, suction, tacking, stirring, loading, cleaning, power generation etc.

### Hoists

Slinging equipment, load-securing equipment, chain components, wire rope, commercial chains, electrical and compressed air hoists, hand hoists, hydraulic and machine hoists, cranes and crane components, crane weighing scales, suspension weighing scales and load suspension devices etc.

### Industrial parts

Small electrical parts, hydraulic threaded joints, pneumatic threaded joints, o-rings, sealing technology, malleable iron fittings, pipe clamps, in-house manufactured parts, etc.

### Personal protection equipment

Work wear, weather protection, safety shoes, safety headgear and breathing masks, skin protection, gloves, safety accessories, first aid equipment, head, knee and leg protection, heat and fire protection, PSA etc.

### Works equipment

Workshop equipment, workstations, office equipment, storage and transport equipment, ladders and scaffolding, environmental protection engineering, heating and cleaning devices, wheels and rollers etc.

## Special parts and drawing parts

Since the beginning of the 1960s, special parts and drawing parts have been among Keller & Kalmbach's core competences. Today, we manage more than 30,000 customer-referenced parts.

### Turned and milled parts

Keller & Kalmbach produces turned components to prototypes or drawings on state of the art precision turning machines, for all kinds of application, in all materials and with all types of surface finish. Even complicated geometries and special materials are included in the program.

### Extruded parts

Cold-formed parts and special screws are produced on multi-stage presses from shaped steels and non-ferrous metals in all conventional strength classes, including recutting. Hot-formed parts, using corrosion-resistant, heat-resistant, heatproof steels and alloys, are offered in complex shapes.

### Stamped and bent parts

Based on requirements, Keller & Kalmbach offers, in a simple design or in demanding shapes, stamped, perforated, drawn or bent parts. Whether steel, stainless steel, spring steel, bronze, copper, brass or plastics, anything is possible in technically feasible thicknesses. Combined stamped, bent and embossed parts are available. Small production runs can also be cut by water jet or laser.

### The partnership route to success

Worldwide co-operation with manufacturers is the basis for implementing their individual requirements. Our application technicians, with experience in mechanical engineering as well as in industry, railway engineering, electrical engineering and the automotive sector, will be pleased to consult with you and work together with you on customized solutions.







## C-parts management

Keller & Kalmbach is a pioneer in the field of C-parts logistics and set up the first industrial Kanban at Siemens in 1987. Keller & Kalmbach offers the right solution for any requirement – from eBusiness solutions to automatic dispensers to fully automated RFID-based Kanban solutions for volume production.

### Kanban systems – for volume production requirements

Keller & Kalmbach offers innovative Kanban and logistics systems based on RFID and BLE such as turnLOG®, pushLOG®, dropLOG®, weightLOG®, moveLOG® and parkLOG®. With “eLogistics”, Keller & Kalmbach offers an IT platform for automated merchandise management, including the option of integrating additional suppliers.

### KKL and dispensing systems – for maintenance

KKL and the takeLOG® dispensing systems are ideal systems for the workshop, assembly and maintenance needs of industry. The articles can be easily removed and reordered by scanner or fully automatically, including access controls and statistics.

### eBusiness – for sporadic requirements

eBusiness solutions, such as electronic catalogs or the online shop with OCI connection, are suitable for the efficient procurement of unplannable requirements.



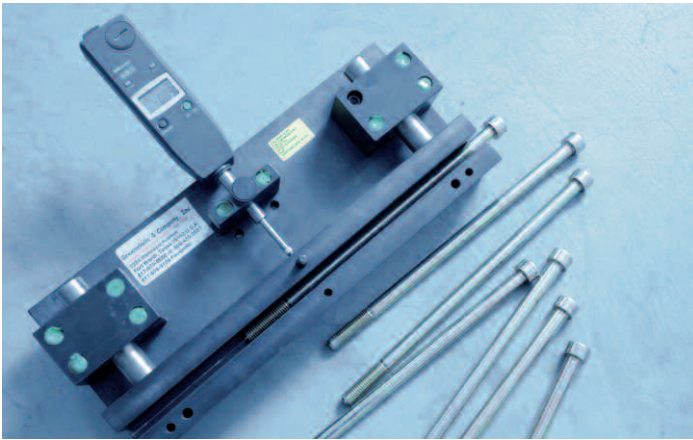
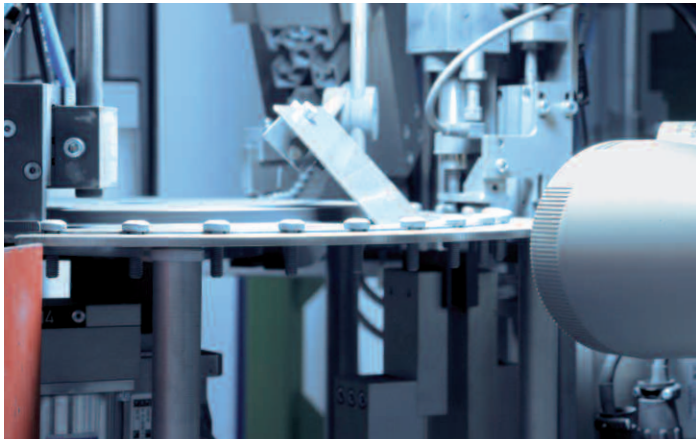
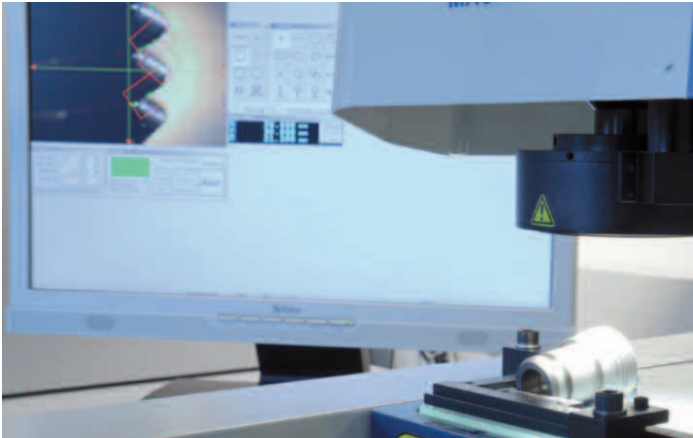




# Quality management

Keller & Kalmbach places highest value on the quality of its products, processes and services. Keller & Kalmbach's quality philosophy is evident in its everyday business. Since 1980, a certified quality management system has been an integral part of Keller & Kalmbach's business. Modern quality methods, such as Kaizen, Ishikawa/risk analyses and FMEA are used for support. An extensive selection of test equipment is available for product verification. More than 40 employees are active in quality management, in order to monitor supplier evaluation and auditing, as well as products and processes. Application engineering, consultation and product range optimization are carried out, incorporating a very high level of quality. As a reliable partner, Keller & Kalmbach has already been a supplier for many years to volume production in the automobile industry.

- Certifications and auditings
- DIN EN ISO 9001:2015
  - VDA 6.2
  - DVS EN 15048
  - EMAS
  - Bavarian Quality Prize 2001 and 2010
  - IRIS
  - A-list supplier to renowned companies such as Audi, AGCO-Fendt, Siemens, Krones, VW, ZF etc.







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Cooperation partner in Switzerland: SFS Unimarket.